### CASE STUDY 2 July 25

**Recruiting a** 

#### **Procurement Team**

For a Leading Global Financial Infrastructure and Data Provider with innovative technologies and a team of over 26,000 people worldwide. Tasked with finding, attracting and securing exceptional Procurement, Vendor and Risk Management talent for their Global Procurement function.







#### THE REMIT

Engaged by the Head of Corporate Procurement, to resource exceptional Procurement, Contract Management and Risk Management talent.

The business, one of the world's leading providers of financial markets infrastructure financial data, analytics and news products, needed to quickly recruit exceptional Procurement and Vendor Management talent, as it underwent a rapid period of change and growth.

"We were engaged to identify, source and secure additional specialist procurement talent, for this rapid growth world renowned organisation"







#### THE CHALLENGE

The company was undergoing rapid growth, and development of their Global Procurement team was imperative to meet with their growth objectives. Time spans to identify, find, attract and secure the very specific candidate skills required were short.

The client was seeking very specific experience, skills and hard to find category expertise. The client's own internal recruitment processes and other external agencies previously engaged, had not presented the level of candidate required.

"Seeking very specific experience, skills and category expertise"







#### **ENGAGEMENT**

We were engaged on a contingency basis. Having not worked with us before, the client's preference was to 'go out to market' and engage more than one specialist agency, as they felt it would minimise their recruitment risk on this critical recruitment campaign. Our success would be measured on our results.

No upfront fees.... Our success would be measured on our results







## "Networking capabilities based on 25 years Procurement and Supply Chain Recruitment specialisation....."

#### WHAT WE DID

Engaged & discussed fully the Job and Person requirements with Hiring Managers / HR professionals.

Detail Job Briefs were taken for each role, utilising our JOB BRIEF ISO9001:9001 Quality Certified processes.

Managing Consultants, Recruitment Director and Marketing & Quality Manager clarified strategy.

Networked and focused searches on our own Procurement & Supply Chain Professionals Database of 25,000+ Procurement & Supply Chain Professionals; and through LinkedIn professional.

Appropriate advertising was created by the Managing Consultants and refined & checked by our administration/advertising team for posting across Generalist and Specialist Procurement/Supply Chain job boards, our own specialist website, our LinkedIn company page and on LinkedIn Paid Jobs.

Candidates fully assessed (supported by ISO9001:2015 Quality Certified processes) and suitable candidates shortlisted.





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#### WHAT WE ACHIEVED

" We found, assessed and secured hard to find specialist talent where others simply couldn't"

We found, assessed, secured, shortlisted and successfully placed 11 specialist procurement professionals where the client's internal recruitment processes or other specialist agencies could not. ~ through a multiple interview process. We placed...

PROCUREMENT MANAGER Technology Services	SENIOR BUYER Corporate Services	SENIOR BUYER Technology Services
CATEGORY MANAGER Networks and Datacentres	THIRD PARTY RELATIONSHIP / RISK MANAGER	CATEGORY MANAGER Infrastructure
CATEGORY MANAGER IT Services	CATEGORY MANAGER Cloud Services	PROCUREMENT MANAGER (Interim)
CATEGORY MANAGER Capital Markets and Corporate Technology	CATEGORY MANAGER EUC & Collaboration	







#### WHAT MADE THIS A SUCCESSFUL CAMPAIGN

Comprehensive understanding of the job and person brief, based on open, efficient and detailed communication and processes.

Exceptional ability to find, attract and place suitable procurement professionals, with very specific skills sets and category experience, through unparalleled segment and sector/industry expertise.

Internal database of 25000+ specialist procurement to provide up-to-the-minute market data (including salary ranges and package information) and unmatched ability to network across the industry.

25 years' experience finding, attracting and placing exceptional procurement and supply chain talent with 'Blue Chip' and 'Major Name' organisations across all industry sectors.

"25 years Procurement & Supply Chain Recruitment specialisation"





## beaumont select

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Recruitment & Research Team with Unrivalled Procurement & Supply Chain Recruitment Experience



25 Years +



20 Years +



20 Years +



15 Years +



15 Years +



5 Years +



O Years +

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