



Global Electronics Corporation

The Challenge

To replace a team of 10 interim category specialists with a permanent headcount, This Major Name Global Technology Company needed to enhance their procurement function, to support the businesses' global development. They needed the best Procurement Talent available. Team fit was also critical in this campaign. Most Category areas were required, as well as two Analysts.

The Solution

Advertising, Headhunting / Networking and Contingency search. Interviewed and shortlisted to identify suitable talent for the specific needs of our client. Set up regular communications with pipeline applicants.

The Results

Seven Senior Category Specialists and two Analysts recruited, all commenced employment inside 5 month period.

Fundamental Reasons for success:-

- Clearly defined and understood Objectives
- Dedicated Point of Contact
- Constant and open two-way dialogue between the client and the BS Recruitment Team
- Quick turnaround and constant communications with the top talent